

# Reverse Breakup Fees and Antitrust Approval

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  - Our signaling model w/ endogenous litigation spending captures these features to suggest if there is any rational for regulating breakup fees

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    - Supra-compensatory breakup fees could be socially desirable
    - Even if they are, equilibrium breakup fees exceed the social optimum

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  - Mostly about risk allocation and investment incentives: Afrasharipour (2010), Quinn (2010), Choi and Triantis (2010), Mahmudi, Virandi, and Zhao (2015), Coates, Palia, and Wu (2018)

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    - $R$  never wins against  $pcA$ ;  $R$  wins against  $acA$  with probability  $\pi(\psi_{ac})$ ;  $\pi' < 0$ ,  $\pi'' > 0$ .

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  - Rejected:  $T$  gets  $v + b$ ,  $A$  gets  $-b - \psi_{ac}$ ,  $R$  gets  $-\phi - z\psi_{ac}$

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- Challenge if and only if:

$$q_R(\pi(\psi_{ac}^*(b, p))L - z\psi_{ac}^*(b, p)) - (1 - q_R)z\psi_{pc} - \phi \geq 0$$

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  - $(1 - h_{ac}\pi_{ac}(\psi_{ac}))(u_{ac} - p) - h_{ac}\pi_{ac}(\psi_{ac})b - h_{ac}\psi_{ac} \geq (1 - \pi(\psi_{ac}))(u_{ac} - v) - \psi_{ac}$  if  $b$  small enough

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- Informational effects of breakup fees are desirable
  - They can help identify anti-competitive mergers
  - Not perfect, but better than with small or no breakup fees
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- What happens if both effects are present?

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